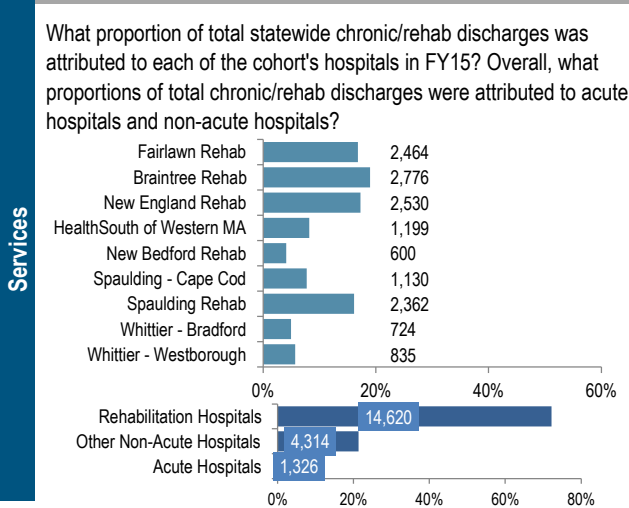


REHABILITATION HOSPITALS

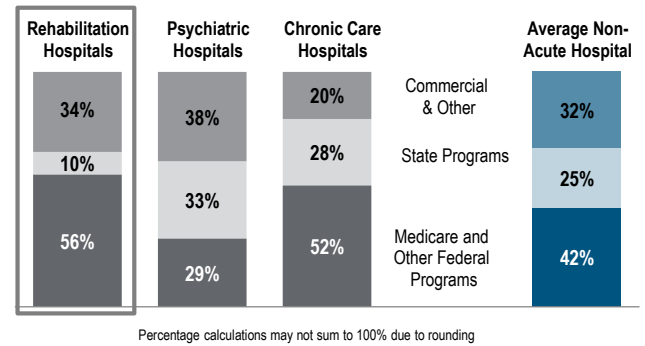
2015 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations. The nine rehabilitation hospitals treated 72% of chronic and rehabilitation cases in FY15, while other non-acute hospitals treated 21% and acute hospitals treated 7%. All but one of the rehabilitation hospitals were profitable in FY15, consistent with the year prior. Inpatient days decreased 6% between FY11 and FY15 at rehabilitation hospitals.

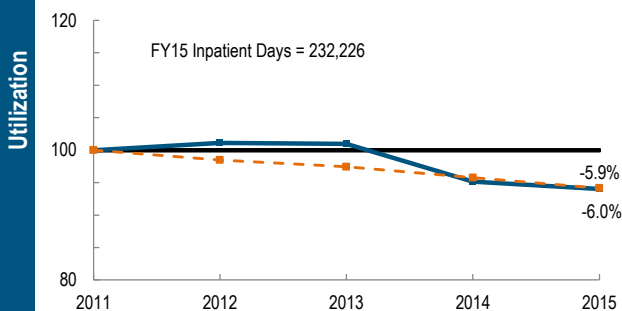
At a Glance	Hospitals in Cohort:	
	Fairlawn Rehabilitation Hospital	Spaulding Rehabilitation Hospital Cape Cod
	Braintree Rehabilitation Hospital	Spaulding Rehabilitation Hospital
	New England Rehabilitation Hospital	Whittier Rehab Hospital Bradford
	HealthSouth Rehabilitation Hospital of Western Massachusetts	Whittier Rehab Hospital Westborough
	New Bedford Rehabilitation Hospital	
	Total Beds:	
	990 (26.6% of total non-acute hospitals)	
	Median % Occupancy:	
	77.8%, < total non-acute hospitals (79.1%)	
	Total Inpatient Days:	
	232,226 (23.1% of total non-acute hospitals)	
	Total Inpatient Discharges:	
	14,620 (26.0% of total non-acute hospitals)	
	Average Public Payer Mix:	
	65.9%, < total non-acute hospitals (67.6%)	
	Total Gross Revenue in FY15:	
	\$819 million (34.9% of total non-acute hospitals)	
	Inpatient:Outpatient Revenue in FY15:	
	82%:18% (total non-acute hospitals = 84%:16%)	



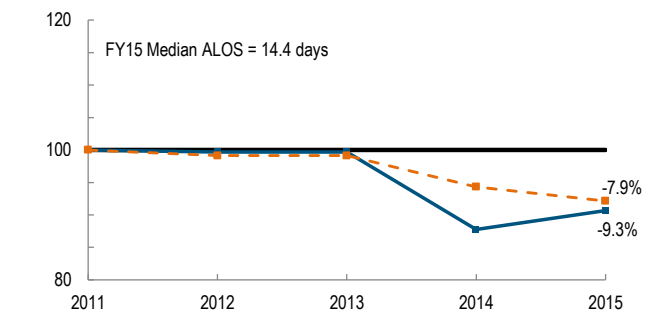
What was this cohort's average payer mix (gross charges) in FY15, and how does this compare to that of other non-acute hospital cohorts and the average non-acute hospital?



How has the volume of this cohort's inpatient days changed compared to FY11, and how does this compare to that of other non-acute hospitals? (FY11=100)



How has the cohort's median average length of stay (ALOS) changed compared to FY11, and how does this compare to that of other non-acute hospitals? (FY11=100)



For descriptions of the metrics, please see Technical Appendix.

Key:
 Cohort
 Statewide

REHABILITATION HOSPITALS

2015 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
		FY11	FY12	FY13	FY14	FY15
	Fairlawn Rehab	29,067	32,086	33,059	32,121	31,226
	Braintree Rehab	35,303	35,405	36,528	30,803	28,600
	New England Rehab	35,413	35,815	35,580	30,526	31,144
	HealthSouth of Western MA	16,516	17,026	16,910	17,062	17,226
	New Bedford Rehab	26,841	27,635	27,788	26,807	25,593
	Spaulding - Cape Cod	14,030	14,361	14,974	15,851	15,667
	Spaulding Rehab	53,821	52,208	49,155	45,583	46,005
	Whittier - Bradford	18,026	17,460	17,579	18,552	18,069
	Whittier - Westborough	17,976	17,700	17,824	17,767	18,696

Utilization Trends	Volume of Outpatient Visits					
		FY11	FY12	FY13	FY14	FY15
	Fairlawn Rehab	9,979	10,632	10,809	12,599	9,180
	Braintree Rehab	109,884	112,983	108,775	91,137	84,661
	New England Rehab	39,055	39,003	38,043	36,301	31,864
	HealthSouth of Western MA	27,766	13,924	13,756	13,227	11,678
	New Bedford Rehab	Hospital information suppressed. See Technical Appendix for details.				
	Spaulding - Cape Cod	7,200	7,851	7,852	9,575	10,459
	Spaulding Rehab	145,745	156,417	158,985	179,678	268,499
	Whittier - Bradford	35,197	38,763	37,520	40,235	39,678
	Whittier - Westborough	10,496	11,780	11,493	12,186	11,625

Utilization Trends	Total Net Outpatient Revenue (in millions)					
		FY11	FY12	FY13	FY14	FY15
	Fairlawn Rehab	\$0.7	\$0.5	\$0.7	\$0.9	\$0.7
	Braintree Rehab	\$10.5	\$10.8	\$10.5	\$9.6	\$8.8
	New England Rehab	\$3.2	\$3.0	\$3.0	\$4.3	\$5.0
	HealthSouth of Western MA	\$1.9	\$1.1	\$0.9	\$0.9	\$0.9
	New Bedford Rehab	Hospital information suppressed. See Technical Appendix for details.				
	Spaulding - Cape Cod	\$9.6	\$11.1	\$11.6	\$13.0	\$14.7
	Spaulding Rehab	\$21.1	\$22.2	\$22.6	\$25.2	\$28.8
	Whittier - Bradford	\$3.8	\$4.4	\$4.1	\$5.3	\$5.3
	Whittier - Westborough	\$0.8	\$0.9	\$1.2	\$1.0	\$1.4

Utilization Trends	Average Length of Stay (Days)					
		FY11	FY12	FY13	FY14	FY15
	Fairlawn Rehab	13.8	13.6	13.3	13.0	12.7
	Braintree Rehab	15.9	15.8	15.8	12.5	10.3
	New England Rehab	14.3	15.1	14.3	12.1	12.3
	HealthSouth of Western MA	12.9	13.3	13.6	13.9	14.4
	New Bedford Rehab	53.7	48.0	43.4	42.7	42.7
	Spaulding - Cape Cod	13.7	12.6	13.6	13.8	13.9
	Spaulding Rehab	23.0	21.9	21.7	20.3	19.5
	Whittier - Bradford	23.6	23.9	24.0	24.9	25.0
	Whittier - Westborough	22.0	21.6	22.6	21.9	22.4

Patient Revenue Trends	Net Patient Revenue per Inpatient Day					
		FY11	FY12	FY13	FY14	FY15
	Fairlawn Rehab	\$1,268	\$1,299	\$1,340	\$1,373	\$1,351
	Braintree Rehab	\$1,248	\$1,246	\$1,304	\$1,501	\$1,462
	New England Rehab	\$1,222	\$1,276	\$1,290	\$1,425	\$1,418
	HealthSouth of Western MA	\$1,278	\$1,311	\$1,355	\$1,315	\$1,316
	New Bedford Rehab	\$1,017	\$1,129	\$1,466	\$1,102	\$1,103
	Spaulding - Cape Cod	\$1,469	\$1,497	\$1,580	\$1,563	\$1,667
	Spaulding Rehab	\$1,400	\$1,482	\$1,545	\$1,655	\$1,729
	Whittier - Bradford	\$1,241	\$1,230	\$1,230	\$1,272	\$1,292
	Whittier - Westborough	\$1,224	\$1,221	\$1,214	\$1,234	\$1,246

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2015					
		Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
	Fairlawn Rehab	\$43.0	\$43.0	\$34.8	\$8.2	19.0%
	Braintree Rehab	\$50.7	\$50.7	\$40.5	\$10.2	20.2%
	New England Rehab	\$50.1	\$50.1	\$37.2	\$12.9	25.7%
	HealthSouth of Western MA	\$23.6	\$23.6	\$20.1	\$3.5	14.8%
	New Bedford Rehab	\$28.8	\$28.8	\$28.4	\$0.4	1.3%
	Spaulding - Cape Cod	\$41.3	\$41.3	\$38.3	\$3.0	7.2%
	Spaulding Rehab	\$123.1	\$123.1	\$132.2	(\$9.1)	-7.4%
	Whittier - Bradford	\$29.2	\$29.2	\$27.5	\$1.7	5.7%
	Whittier - Westborough	\$25.3	\$25.3	\$22.5	\$2.8	11.0%

For descriptions of the metrics, please see Technical Appendix.